

***EMBRACE RELIEF FOUNDATION INC.  
(A NON-PROFIT ORGANIZATION)***

***INDEPENDENT AUDITORS' REPORT  
AND FINANCIAL STATEMENTS***

***YEAR ENDED DECEMBER 31, 2018  
(WITH SUMMARIZED FINANANCIAL INFORMATION  
FOR DECEMBER 31, 2017)***

EMBRACE RELIEF FOUNDATION INC.

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**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Embrace Relief Foundation Inc.  
Fairfield, New Jersey

**Report on the Financial Statements**

We have audited the accompanying financial statements of Embrace Relief Foundation Inc., which comprise the statements of financial position as of December 31, 2018, the related statements of activities, the statements of cash flows and the statements of functional expenses for the years then ended, and the related notes to the financial statements.

*Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

***Auditor's Responsibility (Continued)***

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Embrace Relief Foundation Inc. as of December 31, 2018, the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Report on Summarized Comparative Information***

We have previously audited Embrace Relief Foundation Inc's December 31, 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated February 15, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived



Barre & Company LLC  
Certified Public Accountant  
Union, New Jersey

November 11, 2019

**FINANCIAL STATEMENTS**

**EMBRACE RELIEF FOUNDATION INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**YEAR ENDED DECEMBER 31, 2018**  
*WITH COMPARATIVE SUMMARIZED FINANCIAL INFORMATION*  
*FOR THE YEAR ENDED DECEMBER 31, 2017*

	<b>2018</b>	For comparative purposes only <b>2017</b>
<b>ASSETS</b>		
<b>Current Assets:</b>		
Cash	\$ 397,809	\$ 409,415
Inventory	3,893	2,311
<b>Total Current Assets</b>	401,702	411,726
<b>Other Assets:</b>		
Security Deposit	8,817	8,817
<b>Total Other Assets</b>	8,817	8,817
Property and Equipment	88,779	88,779
Accumulated Depreciation	(56,321)	(39,094)
<b>Total Property and Equipment - Net of Accumulated Depreciation</b>	32,458	49,685
<b>Total Assets</b>	\$ 442,977	\$ 470,228
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current Liabilities:</b>		
Other Current Liabilities:		
Payroll Liabilities	\$ 2,480	\$ 5,658
Current Portion of Long-Term Debt	-	3,908
<b>Total Current Liabilities</b>	2,480	9,566
<b>Net Assets:</b>		
Without Donor Restrictions	440,497	460,662
With Donor Restrictions	-	-
<b>Total Net Assets</b>	440,497	460,662
<b>Total Liabilities and Net Assets</b>	\$ 442,977	\$ 470,228

The accompanying notes are an integral part of these financial statements.

EMBRACE RELIEF FOUNDATION INC.  
 STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS  
 YEAR ENDED DECEMBER 31, 2018  
 WITH COMPARATIVE SUMMARIZED FINANCIAL INFORMATION  
 FOR THE YEAR ENDED DECEMBER 31, 2017

	2018		For comparative purpose only 2017
	Without Donor Restrictions	With Donor Restrictions	TOTAL
<b>Revenues and Support:</b>			
Contributions	\$ 524,341	\$ 914,944	\$ 1,439,285
<b>Total Revenues and Support</b>	<u>524,341</u>	<u>914,944</u>	<u>1,439,285</u>
Program Expenses	130,515	914,944	1,045,459
Management and General Expenses	330,645		330,645
Fundraising Expenses	83,346	-	83,346
<b>Total Expenses</b>	<u>544,506</u>	<u>914,944</u>	<u>1,459,450</u>
<b>Changes in Net Assets</b>	(20,165)	-	(20,165)
<b>Net Assets, Beginning of Year</b>	<u>460,662</u>	<u>-</u>	<u>460,662</u>
<b>Net Assets, End of Year</b>	<u>\$ 440,497</u>	<u>\$ -</u>	<u>\$ 460,662</u>

The accompanying notes are an integral part of these financial statements.

**EMBRACE RELIEF FOUNDATION INC.**  
**STATEMENTS OF CASH FLOWS**  
**YEAR ENDED DECEMBER 31, 2018**  
*WITH COMPARATIVE SUMMARIZED FINANCIAL INFORMATION*  
*FOR THE YEAR ENDED DECEMBER 31, 2017*

	<b>2018</b>	<b>For Comparative Purposes Only 2017</b>
<b>Cash Flows From Operating Activities:</b>		
Change in Net Assets	\$ (20,165)	\$ (119,495)
Adjustments to reconcile the change in net assets to net cash provided by operations:		
Depreciation Expense	17,227	19,600
Increase in Accounts Receivable	(1,582)	1,603
Increase (Decrease) in Liabilities:		
Accounts Payable and Accrued Expenses		
Loan Payable - Truck	(3,908)	(7,669)
Current Portion Long-Term Debt	-	(3,908)
Payroll Liabilities	(3,178)	(3,574)
<b>Net Cash Provided by Operating Activities</b>	<u>(11,606)</u>	<u>(113,443)</u>
Purchases of Property and Equipment	<u>-</u>	<u>(7,372)</u>
<b>Net Cash Provided by (Used by) Financing Activities</b>	<u>-</u>	<u>(7,372)</u>
<b>Net Increase (Decrease) in Cash</b>	(11,606)	(120,815)
<b>Cash, Beginning of Year</b>	<u>409,415</u>	<u>530,230</u>
<b>Cash, End of Year</b>	<u><u>\$ 397,809</u></u>	<u><u>\$ 409,415</u></u>

The accompanying notes are an integral part of these financial statements.



**EMBRACE RELIEF FOUNDATION INC.**  
**STATEMENTS OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2018**  
*WITH COMPARATIVE SUMMARIZED FINANCIAL INFORMATION*  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	2018			For comparative Purpose Only 2017
	Without Donor Restrictions	With Donor Restrictions	TOTAL	TOTAL
<b>PROGRAM EXPENSES:</b>				
Program Event Expenses	\$ -	\$ -	\$ -	\$ -
Cataract Relief		28,000	28,000	11,900
Chicago Educational Fund		100,842	100,842	4,450
Clean Water		75,800	75,800	65,500
EYF Houston		4,144	4,144	1,529
Haiti Health Checkup			-	15,000
Women Development Expense		1,000	1,000	5,000
Orphan Care Expenses		19,300	19,300	-
School Supplies			-	8,169
Hunger Relief Expenses		303,431	303,431	516,055
Refugee Relief Expenses		317,278	317,278	248,567
Disaster Relief Expenses		65,149	65,149	70,650
Other Salaries and Wages	52,923		52,923	-
Office Expenses	15,713		15,713	-
Other Professional Services	61,879		61,879	0
Total Program Services	<u>130,515</u>	<u>914,944</u>	<u>1,045,459</u>	<u>946,820</u>
<b>MANAGEMENT AND GENERAL EXPENSES:</b>				
Professional Fees	33,544		33,544	62,124
Commission Fees	2,435		2,435	22,565
Insurance	7,188		7,188	4,130
Bank Service Charges	2,435		2,435	3,292
Office Expenses	8,729		8,729	4,767
Depreciation Expense	17,227		17,227	19,600
Dues, Permits, Licenses, Subscriptions	37,579		37,579	70,630
Advertising	13,134		13,134	0
Rent	64,415		64,415	70,807
Salaries	103,200		103,200	330,950
Payroll Taxes	14,349		14,349	30,558
Travel	23,714		23,714	16,196
Conferences, Conventions, and Meeting	2,696	-	2,696	
Total Management and General Expenses	<u>330,645</u>	<u>-</u>	<u>330,645</u>	<u>635,619</u>
<b>FUNDRAISING:</b>				
Professional Fees	80,346		80,346	
Gifts And Donations	1,000		1,000	
Printing and Publications	2,000		2,000	
Total Fund Raising Expenses	<u>83,346</u>	<u>-</u>	<u>83,346</u>	<u>-</u>
<b>TOTAL EXPENSES</b>	<u>\$ 413,991</u>	<u>\$ 914,944</u>	<u>\$ 1,459,450</u>	<u>\$ 1,582,439</u>

The accompanying notes are an integral part of these financial statements.

**EMBRACE RELIEF FOUNDATION INC.  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2018 AND 2017**

**NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES**

**Organization and Nature of Activities**

The Embrace Relief Foundation Inc. is located at 18 Passaic Avenue, Fairfield, New Jersey. It is a non-profit organization that brings together teams of volunteers to collaborate on local aid and disaster relief efforts. These teams provide an array of support, offering to assist financially, emotionally and physically with the needs of families and communities ravaged by disaster. The foundation collects, delivers and distributes supplies and resources to families, individuals and institutions. Their primary support comes from contributions.

**Basis of Accounting**

Embrace Relief Foundation Inc. prepare its financial statements in accordance with generally accepted accounting principles in the United States of America (GAAP) for Not for Profit Organizations (NFPs). The significant accounting and reporting policies used are described herein to enhance the usefulness and understandability of the financial statements.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses, including functional allocations during the reporting period. Actual results could differ from those estimates. Management bases its estimates on historical experiences and on various other assumptions that are believed to be reasonable under the circumstances in making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. While actual results could differ from those estimates, management believes that the estimates are reasonable.

**EMBRACE RELIEF FOUNDATION INC.  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2018 AND 2017**

**NOTE 1: NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING PRINCIPLES (CONTINUED)**

*Net Assets*

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net Assets Without Donor Restrictions

Net assets without donor restrictions are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting for the nature of the organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations. As of December 31, 2018 and 2017 all net assets are considered as without donor restrictions.

Net Assets With Donor Restrictions

Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose, in a particular future period, or for perpetual duration. The organization's unspent contributions are classified in this class if the donor limited their use, as are the unspent appreciation of its donor-restricted endowment funds.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from with donor restriction to without donor restriction. As of December 31, 2018 and 2017 there were no net assets with donor restrictions.

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless the use of the related resources is subject to with donor restriction. All expenses and net losses are reported as decreases in net assets without donor restrictions.

Donated Services

During the year ended December 31, 2018, many volunteered their time and performed a variety of tasks that assisted Embrace Relief Foundation Inc. The value of contributed services meeting the requirements of recognition in the financial statements was not material and has not been recorded.

**EMBRACE RELIEF FOUNDATION INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEARS ENDED DECEMBER 31, 2018 AND 2017**

**NOTE 1: NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING PRINCIPLES (CONTINUED)**

Revenue Recognition

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions, consistent with the nature of the restriction. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as net assets with donor restrictions until the payment is due unless the contribution is clearly intended to support activities of the current fiscal year or is received with permanent restrictions. Conditional promises are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Program service fees applying to services, provided mostly to other not for profit organizations, are reflected as support in the year when the program service fees are earned. Revenue from contributions, including grants, is recognized as support in the year the contributions are earned.

Fixed Assets

Property and equipment are recorded at cost. Expenditures for major additions and improvements are capitalized and minor replacements, maintenance, and repairs are charged to expense as incurred. When property and equipment are retired or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any resulting gain or loss is included in the results of operations for the respective period. Depreciation is provided over the estimated useful lives of the related assets using the straight-line method for financial statement purposes. The estimated useful lives for significant property and equipment categories are as follows:

Buildings and Improvements	40 years
Kitchen Equipment	3 to 10 years
Autos and Trucks	5 to 10 years
Office and Computer Equipment	3 to 10 years

**EMBRACE RELIEF FOUNDATION INC.  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2018 AND 2017**

**Cash and Cash Equivalents**

For the purposes of the statements of cash flows, Embrace Relief Foundation Inc. considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

**Program Expense Allocation**

Approximately 75% of company expenditures go for direct program use.

**Income Taxes**

Embrace Relief Foundation Inc. is a not-for-profit organization exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, no provision for federal income taxes has been made.

The Organization's tax year 2015, 2016, and 2017 are still open to examinations by the Internal Revenue Service.

**Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such allocations are determined by management on an equitable basis.

The expenses that are allocated the following:

<b>Expense</b>	<b>Method of Allocation</b>
Salaries and wages	Time and Effort
Payroll Taxes and Fringe Benefits	Time and Effort
Professional Fees	Full Time Equivalent
Office Expense	Time and Effort
Insurance	Square Footage
Program Services	Time and Effort
Conferences and Meetings	Time and Effort
Training	Time and Effort
Telephone	Time and Effort
Rent and Utilities	Square Footage

**EMBRACE RELIEF FOUNDATION INC.  
NOTES TO FINANCIAL STATEMENTS  
YEARS ENDED DECEMBER 31, 2018 AND 2017**

**NOTE 2: CONCENTRATION OF CREDIT RISK**

Financial instruments which potentially subject the Organization to concentration of credit risk consist of cash and cash equivalents. At various times throughout the year, the Organization has balances in excess of FDIC insurance coverage of \$250,000. Embrace Relief Foundation Inc. places all funds with high credit quality financial institutions to limit the credit risk.

**NOTE 3: PROPERTY AND EQUIPMENT**

In 2018, the Organization purchased equipment. As of December 31, 2018, the equipment was valued at:

	2018	2017
Furniture, Fixtures & Equipment	\$ 88,779	\$ 88,779
Less: Accumulated Depreciation	(56,321)	(39,094)
Total	\$ 32,458	\$ 49,685

**NOTE 4: LEASE AND OBLIGATIONS**

The Company leases a facility in Fairfield, New Jersey. The lease term was for five (5) years commencing October 1, 2016 and ending October 31, 2021 with an option to renew for an additional five (5) year period with the same terms and conditions set forth in the original lease. The rent is adjusted annually by the landlord utilizing a methodology described in the lease agreement. The lease calls for the landlord to pay for all the services other than the telephone and internet. The total rent expense for 2018 was \$64,415.

**NOTE 5: PAYROLL TAXES**

All payroll tax returns and payroll taxes have been filed and paid timely for the year ended December 31, 2018.

**EMBRACE RELIEF FOUNDATION INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEARS ENDED DECEMBER 31, 2018 AND 2017**

**NOTE 6: LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditures, that is, without donor restriction or other restrictions limiting their use, within one year of the balance sheet date, comprise cash in the amount of \$397,809 as of December 31, 2018. As part of our liquidity management plan, we maintain all available liquid funds in a cash account.

**NOTE 7: SUBSEQUENT EVENTS**

Subsequent events have been evaluated through November 30, 2019, which is the date the financial statements were issued. No subsequent events were identified that required adjustment to or disclosure within the financial statements.